

GO BEYOND SYMPTOMS TO THE SOURCE

ACCLARENT AERA® is the first* device that was specifically designed to treat persistent Eustachian tube dysfunction (ETD) in the U.S.

- Offers the flexibility to adapt to the s-shaped curve of the Eustachian tube
- Minimally invasive, transnasal access



Bulb tip: Limits balloon catheter travel to the isthmus

Releases air pressure through the vent cap and not into the ear



Vent cap



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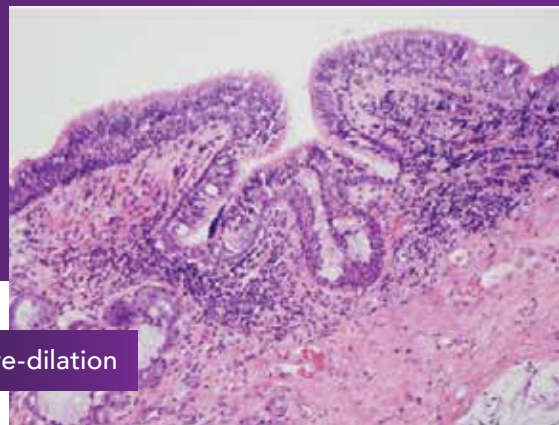
WHY ACCLARENT AERA® WORKS

WHAT IS ETD?

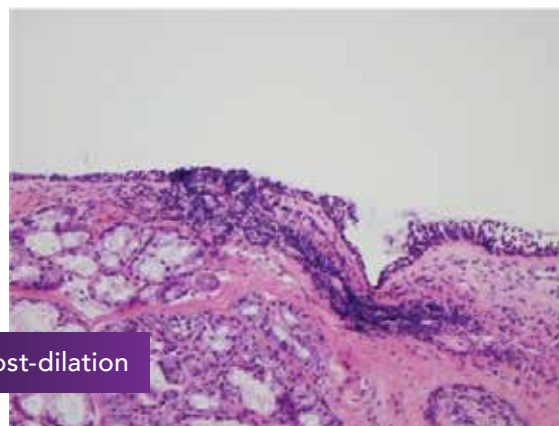
ETD is a condition caused by the inadequate opening and closing of the Eustachian tubes and may be causing your patients to experience chronic ear pressure, pain, and/or clogged or muffled sensations.¹

HOW EUSTACHIAN TUBE BALLOON DILATION WORKS Mechanism of action²

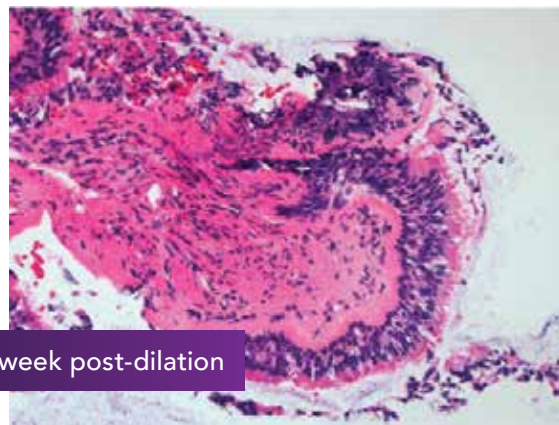
- Pathology lies within the cartilaginous segment of the Eustachian tube
- Histopathology research has demonstrated that balloon dilation may:
 - Shear or crush portions of the epithelium; usually sparing the basal layer and allowing for rapid healing
 - Crush lymphocytes and lymphoid follicle
 - Combined, these effects reduce overall inflammatory burden and may be the underlying reason for lasting clinical improvement in Eustachian tube dilation and ventilation



Pre-dilation



Post-dilation



5 week post-dilation

References:

1. Llewellyn A, Norman G, Harden M, et al. Interventions for adult Eustachian tube dysfunction: a systematic review. *Health Technol Assess.* 2014;18(46):1-vi.
2. Kivekäs I, Chao WC, Faquin W, et al. Histopathology of balloon-dilation Eustachian tuboplasty. *Laryngoscope.* 2015 Feb;125(2):436-441

* September 16, 2016

Important Safety Information: ACCLARENT AERA® Eustachian Tube Balloon Dilation System is intended for use by physicians who are trained on Acclarent Technology. Eustachian tube balloon dilation has associated risks, including tissue and mucosal trauma, infection, or possible carotid artery injury. Prior to use, it is important to read the Instructions for Use and to understand the contraindications, warnings, and precautions associated with these devices.

Caution: Federal (US) law restricts the sale, distribution or use of these devices to, by or on the order of a physician.
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